



COMPANY PROFILE

www.hayasolutions.com

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About Haya Solutions

Who We Are

Haya Solutions Inc. is a leading Canadian Federal corporation founded in 2014. Our corporate headquarters is located in The Great Toronto Area (GTA), Mississauga, Ontario - Canada. Haya Solutions provides comprehensive Business-to-Business Digital Transformation Services to Small and Medium, Public and Private Enterprises, and all industries locally and worldwide. Haya Solutions Inc. has a particular focus on the North America and MENA regions and a proven track record of successful projects across a wide range of sectors, including not-for-profit, construction, manufacturing, services, wholesaling, distribution, retail, medical and healthcare, transportation, education, and public services.

Overview



Establishment

- Canadian Federal Incorporation established in 2014



Target Market

- North America
- MENA Region



Target Customers

- Private & Non-for-Profit
- Small, Medium & Large Enterprises

Haya In Numbers



Seven (7) Years In Business



750,000 Development Hours



450,000 Consultancy Hours



35% Annual Growth



100% Customer Satisfaction



Our Values



Integrity

Integrity is a core value that we firmly believe in. We strive to be honest and ethical in all our interactions and to communicate openly, fairly and truthfully with each other and our stakeholders. We also strive to always act with integrity in our decisions and actions. Our commitment to integrity influences how we conduct ourselves, how we treat each other, and how we interact with our stakeholders. We will always strive to do what is right and to adhere to the highest standards of ethical behavior. We believe that integrity is essential to achieving our goals and creating a positive environment for everyone.



Respect

At its core, respect is the recognition of the inherent worth of every individual. We believe that respect is the cornerstone of any successful relationship - between two people, an organization, or a nation. Respect means listening to and understanding each other, valuing and being tolerant of differences, and respecting the rights, opinions and beliefs of others. We also believe that respect is something that needs to be practiced and taught, as it is something that needs to be earned, not demanded. We think it is essential for any functioning society to practice mutual respect and acceptance.



Commitment

We believe that commitment is a precious and vital life principle. We stand for commitment as a value because it is essential for success and progress in any endeavor. Commitment means dedicating ourselves to a specific cause or goal and remaining true to that cause or purpose even when the going gets tough. It is a testament to our character and strength of will. Commitment helps us push through difficult times and keeps us focused on our goals. It also demonstrates our trustworthiness and reliability, two of life's most essential qualities. We believe that commitment is the foundation of success and progress and should be embraced and celebrated.

Our Commitment

Add Value



Our team is committed to providing the highest quality service for our customers. We strive to maximize the value of every minute we spend working on projects and ensure that our customer's time is used efficiently. We will not be there when our presence do not add value or make a positive change.



Build Trust

Our team is esteemed for its unwavering commitment to our values, exhibiting the highest degree of integrity and openness. We never make false promises and ensure that potential cost and risks are known.

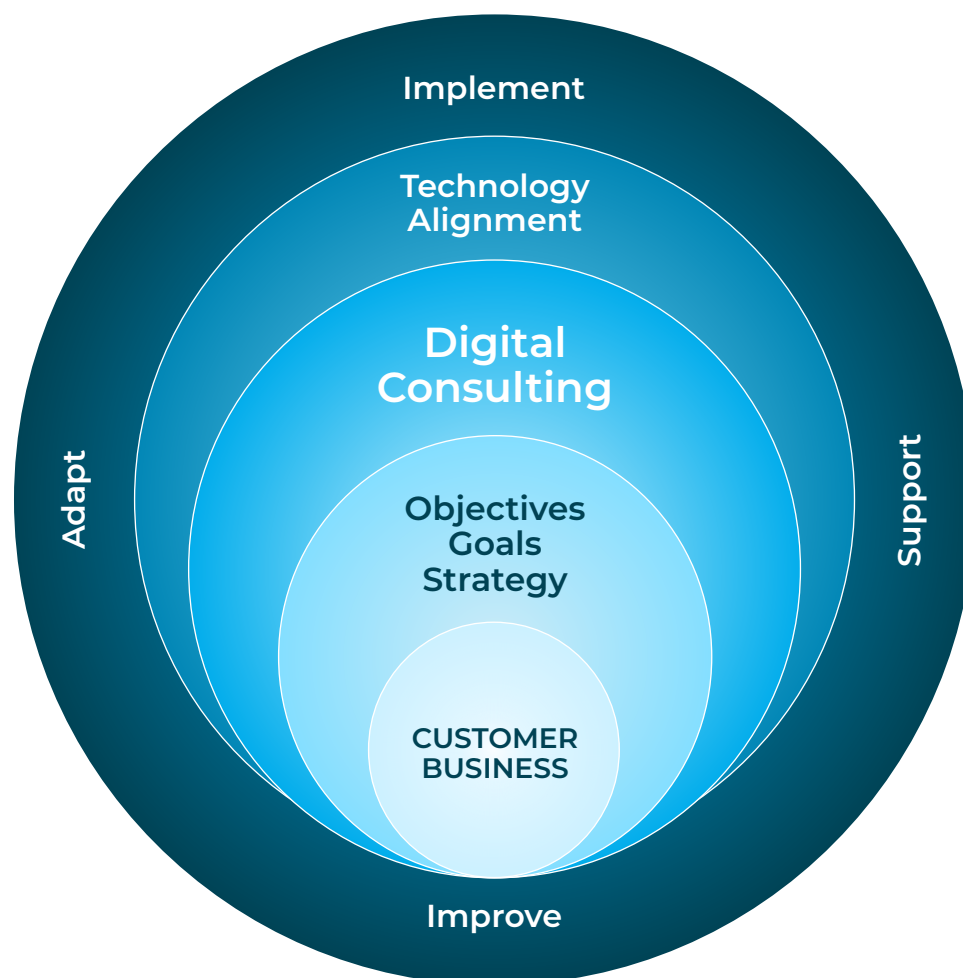
Maintain a Long-term Relationship



We are proud to have forged long-term relationships with our clients, vendors, and employees, thanks to our consistently demonstrated trust and value. This is a testament to our commitment to continual growth and development as an organization.

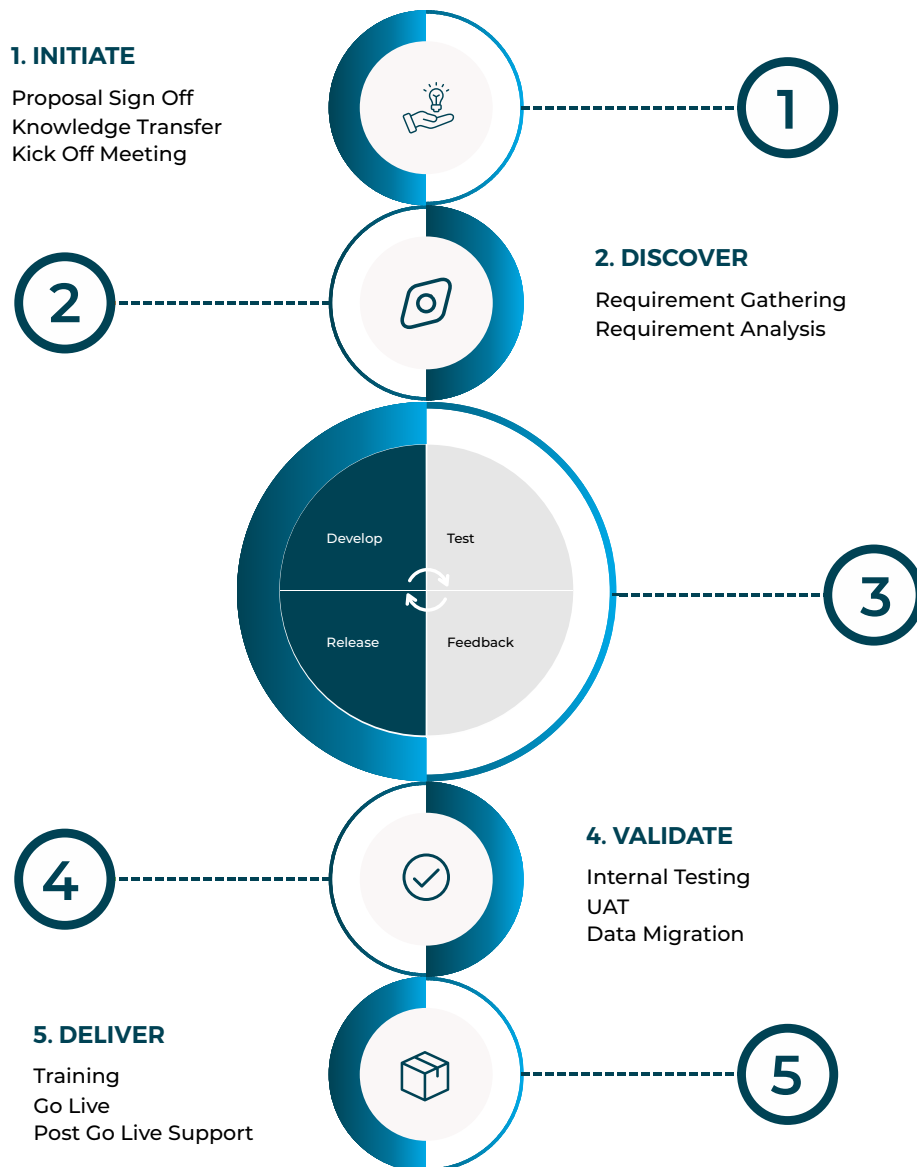
Our Framework

The Haya Solutions Framework is a comprehensive approach to solving complex business problems through technology solutions. By understanding the client's business strategy, goals, and objectives, the Haya team can propose solutions that address specific pain points and obstacles while aligning with the client's vision and mission. With a focus on seamless integration, proactive maintenance, and continuous improvement, the Haya Solutions Framework provides clients with the tools they need to drive their business forward in today's ever-evolving digital world.



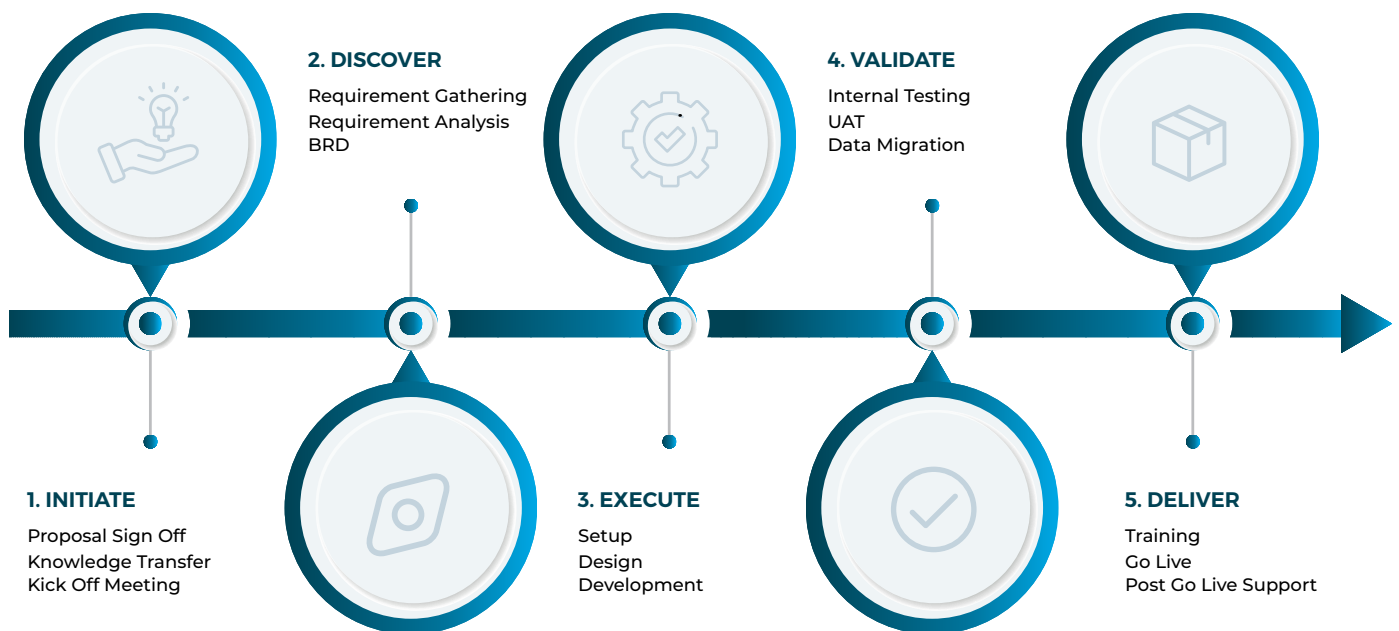
Our Project Methodology

Agile - Hybrid



Our Project Methodology

Waterfall



Project
Management
Institute

We follow PMI best practices and project management methodologies

Products & Services

DIGITAL CONSULTING

Digital consulting provides expert advice and services to organizations to help them leverage technology to improve their operations and reach their strategic objectives. It involves creating strategies, developing solutions, and deploying applications and systems that optimize digital technologies to make organizations more efficient, productive, and competitive. Digital consultants use their technical expertise to help organizations create an effective digital presence and guide how to use digital technologies to improve customer service, increase sales, and improve efficiency. Digital consultants help organizations identify improvement opportunities and advise on how to use digital technologies best to achieve their goals..

Services Include

- Business Analysis
- Management Consulting
- ROI Analysis
- Feasibility
- Cost Value Analysis
- Gap Analysis
- Technology Business Alignment
- ERP Selection
- CRM Selection
- Technology Selection
- Digital Strategy
- SWOT Analysis

Features

- Industry Focused
- Global Service
- Operational
- Retail & Wholesale
- Services
- ERP
- Strategic Planning
- Latest Industry Trends
- eCommerce
- Manufacturing
- Internet Of Things
- MRP
- Expert Recommendations
- Financial
- Supply Chain
- Construction
- Logistics
- CRM



Products & Services

PROFESSIONAL SERVICES

Haya Solutions Inc. is a leading provider of professional services in the technology sector. They specialize in Software Engineering, Business Solutions Implementation, Digital Consulting and Technology Project Management Services. With a team of experienced and dedicated professionals, they are committed to delivering the highest quality and most reliable solutions to their clients. Their services are designed to meet the needs of businesses of all sizes and industries, and they offer custom solutions tailored to each customer's unique requirements. Haya Solutions Inc. is committed to providing exceptional customer service and satisfaction to ensure its clients have the best experience possible.

Services Include

- Implementation
- Deployment
- Hosting
- Integration
- Project Management
- Business Analysis
- Quality Assurance
- Customization
- Support
- Technical Analysis
- Data Migration
- Training

Features

- Reliable
- Experienced
- Quality
- Responsive
- Affordable
- Efficient
- Proactive
- Trustworthy
- Comprehensive
- Flexible
- Innovative
- Professional



Products & Services

NETSUITE

Oracle NetSuite is integrated cloud-based business software that provides a comprehensive suite of applications for financial management, inventory management, customer relationship management (CRM), e-commerce, professional services automation, and more. It helps businesses manage their accounting, operations, customer service, and business processes in one unified system.

Services Include

- Implementation
- Customization
- Integration
- Training
- Consulting
- Optimization
- Data Migration
- Quality Assurance
- Documentation
- Business Analysis
- Process Mapping
- Project Management

Features

- Multi-Subsidiaries
- CRM
- Inventory
- Project Management
- Manufacturing
- Multi-Currencies
- Financials
- HR
- Shipping
- Marketing
- eCommerce
- Accounting
- Payroll
- Warehouse
- Reports & Analysis



Products & Services

ZOHO

Zoho is a cloud-based software suite of applications for businesses. These applications include customer relationship management, email, documents, collaboration tools, project management, analytics, accounting, and other business tools. Zoho also offers an app store with third-party integrations, custom applications, and mobile app development.

Services Include

- Consulting
- Implementation
- Customization
- Integration
- Zoho Creator Development
- Data Migration
- Project Management
- Quality Assurance
- Business Process
- Business Analysis
- Training
- Support

Features

- Accounting
- Analytics
- HR
- Marketing
- Inventory
- Project Management
- Subscription
- Email
- CRM
- Inventory
- Custom Development
- Website Builder



Products & Services

SOFTWARE DEVELOPMENT

We provide tailored software solutions at Haya Solutions Inc. to meet business needs. Our experienced developers have the skills and expertise to create powerful, innovative software to help you reach your goals. We understand the importance of staying up to date with the latest technology trends, so all of our solutions are built with the latest technologies. We also have a comprehensive testing and quality assurance process to ensure that all our software meets the highest quality standards. Our software development services are designed to save you time and money while delivering superior results. We provide various software development services, including custom, web application development, mobile application development, and more. We offer cost-effective solutions that are tailored to your specific needs and budget.

Services Include

- Requirement Gathering
- Business Analysis
- System Analysis & Architecture
- Database Architecture
- UI/UX Design
- Coding / Scripting
- Quality Assurance
- Deployment
- Hosting
- Project Management
- Training
- Support

Features

- Mobile Applications
- Online Payment
- Multi-Languages
- Encryption
- Web Applications
- Multi-Subsidiaries
- Secured
- Internet of Things (IoT)
- Integrations
- Multi-Currency
- Regulations Compliance
- Kiosks



Products & Services

TRAINING

Haya Solutions provides comprehensive business training services tailored to meet the specific needs of its clients. Their team of experienced and knowledgeable professionals provides personalized training services to help clients increase their productivity and efficiency while also gaining a competitive edge in the marketplace. Haya Solutions also offers additional services such as mentoring, coaching, and consulting, helping businesses to maximize their potential.

Haya Solutions' business training services are highly flexible, industry-oriented, and agile. Our instructors are highly experienced, certified, and academically educated from top-ranked universities. Our courses equip our clients with the skills they need to succeed. We also provide ongoing support and mentorship to ensure the success of our clients. Our services are designed to help our clients maximize their potential and reach their business goals.

Services Include

- Inventory Management
- Project Management
- Total Quality Management
- Lean Six Sigma

Features

- Flexible Hours
- Customized Courses
- Industry Focused
- Online, On-site, Hybrid



Some App Products



AttendLab - Canada

AttendLab is #1 time clock / Attendance system using face recognition technology and 100% over the cloud. Web, mobile apps, and admin portal on a SaaS model.



Keep - Canada

IoT system to monitor and control a weed storage device. Lock, temperature, moving and humidity. It includes a customer mobile app and an admin portal.



Profitize - USA

Financial service system integrated with quickbooks. It is used by accountants and bookkeepers to manage their customers, and customers' employees' expenses, receipt capturing, trips, milage and tax.



NetJeek

NetJeek is an eCommerce and logistics platform. Enable customers shop online from Canada Amazon, walmart, and Ali Express and ship to customers in Libya. Customer App, driver app, admin portal and web store.

Some App Products



The Front Row - Kuwait

An eCommerce mobile app for fashion high-end brands sales, online payment and delivery. It includes an admin portal.



Goatote - USA

Goatote Kiosk and mobile app dispense used in USA retail stores, walmart, target and others. Admin portal, web app on a SaaS model



NACG - US & Canada

Internal construction field system tracking heavy fleet maintenance, performance, availability and safety. It includes a mobile app and admin portal.



OPN - Canada

Corporate COVID-19 tracking app. Track employees' symptoms, health condition, vaccines, control access to the company premises. Contact 911, and family doctors. It includes an employee mobile app and admin portal for employer.

Some Professional Service Projects

Alvi Armani - USA & Global



Fully cloud and HIPPA complaint Management System that comprises HIPPA Complaint Patient Electronic Medical Records (EMR). Management system integrated with the scalable and modular Zoho CRM and Gsuit. In addition to marketing automation using Zoho campaign and sales IQ.

Seltzer Goods - USA



Haya provides a business consulting service to Seltzer Goods recommending switching their multi systems into one single platform "Oracle - NetSuite" suite commerce. Haya implemented the system and migrated the date from the old platform successfully. In addition to 3PL and payment integration. ROI achieved as expected.

Golden Gate - Canada



Zoho One implementation include building POS on top of Zoho creator application. The client leverage Zoho One very well especially Zoho Books and Inventory. The client migrated their data, repoting, processes from Sage50 into Zoho One. The project successful and the business goals achieved for more than 4 years now.

Some Profesional Service Projects

TriForest - USA & Global



SuiteCommerce advanced implementation including integration with many 3rd parties such as flooring simulator and payment gateway. A complex partnership and referral module is also implemented. The project completed successfully and generate a new online stream of revenue.

Aerial X - Canada



**AERIAL X
EQUIPMENT**



Zoho One implementation to manage a complex manufacturing process. Project management, accounting and inventory. The client process and data migrated from spree sheets into Zoho platform. The system increased the efficiency of the process by more than 70%.

Modawina - UAE



Automating the accounting, shipping, importing & exporting, order management, advanced inventory management and reporting subsidiary company. We used Oracle NetSuite to automate the process migrating the client operation and data from QB. Modawina manages 3 warehouse locations in 3 countries.

Our Team



Team Overview



25 employees in 4 countries



Computer Sciences, Control, Telecom
and Software Engineers



Business Consultants, Business Analysts, Developers
System Analysts, Designers, Project Managers



Experts in automating all business processes
in different industries

Our Team

Team Qualifications

Academic

- MBAs
- Masters
- Postgraduates
- Bachelor

Management

- CPA
- ITIL
- ISO Consultants
- PMP
- ITSM

Technical

- Oracle
- Zoho
- Microsoft
- NetSuite
- Google
- CISCO

Our Customers

Public Companies



Our Customers

Private Companies (MENA)



Our Customers

Private Companies (North America)





Our Partners

Technical Partners



Our Partners

Academic & Research Partners





THANK YOU

FOR YOUR ATTENTION



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